



The I'm still trying to pick up the pieces home loan

Near Prime | Specialist | Specialist+

Customer challenges

- They could be unable to obtain finance due to previous credit issues, bankruptcy or defaults.
- They may have income types not accepted by mainstream lenders
- Covid may have negatively affected their income or business

Bluestone solutions

- Past bankruptcy, credit card, personal loan and mortgage defaults accepted
- Unlimited debt consolidation, including tax debt and business debts
- Flexibility with income types, including Jobkeeper and Government assistance payments

Speak to your BDM or call Adviser Support on 0800 668 333

Key loan features

	Near Prime	Specialist	Specialist+
Max loan amount*	\$1.5m	\$1.5m	\$1.25m
Max LVR*	80%	80%	80%
NZBN	12 months		
Debt consolidation	Unlimited, including tax debt, business debt or privately funded loans		
Cash out	\$500,000 <75% LVR; \$100,000 >75% LVR	Up to \$200,000	
Defaults/judgements	Up to \$1,000 or over 24 months ignored	Up to \$1,000 or over 12 months ignored	Up to 2 over \$1,000 in the last 12 months ignored
Mortgage arrears	Less than 1 month	Less than 2 months	Less than 3 months
Discharged bankruptcy	Acceptable if more than 2 years	Acceptable if more than 1 day	

Got a question about our process or a deal in the pipeline?

Call our Adviser Support team on **0800 668 333**. They can also help with valuations, loan statements, rate information and loan statements.

What you need for your customer's application

Full Documentation

PAYE: we'll need your customer's 2 most recent payslips with corresponding salary credits via bank statement.

Self-employed: We'll need either 1 year full financials **or** 1 year personal and business tax returns (Prime loans require 2 years).

Alternative Documentation

We require **one** of either 6 months GST returns, 6 months Business Bank Statements **or** an Accountant's Letter (with the exception of Prime loans, which requires two of these documents).



View our [Product Matrix](#)



View our [Fees & Charges](#)

Speak to your BDM or Adviser
Support on **0800 668 333**



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